## MINUTES OF THE MEETING OF THE BOARD OF DIRECTORS OF CENTRAL CONNECTICUT SNOW SNAKES INC. November 13, 2023

A virtual/remote access meeting of the Board of Directors of the Central Connecticut Snow Snakes Inc., (the "Club") was held on Monday, November 13, 2023.

Present: President Ray Irvine, Bill Galske, Skip Wallace, Karen Wallace, Sam Rubin, Marty Zaugg, Marie Carparelli, Greg Moses, Patti Christiana, Joe Grezbien.

President Irvine called the meeting to order at 7:01 pm.

- **Minutes.** The minutes of the October 16, 2023 Board meeting were approved with no revisions. Ray asked that Karen check with the CSC to see if we can find contact information on any Ski Council clubs that have closed in order to see if their members wanted to join our club.
- Industry News. None
- **Membership**. Sam reported that the membership is up to 327 as of 11/13. 116 of these were not members last year. Several people who have signed up for trips have not yet joined, so the number will increase. Our goal is to beat 364. There was discussion on sending an email reminder to last year's members who have not renewed, or to put a reminder in the next newsletter. It was agreed to wait until we can confirm that the online renewal glitch is fixed to do this.
- **Treasurer's report.** Bill sent a written Treasurer's report out in advance of the meeting. We have invested \$20,000 in a one-year CD which is making 4.5%; Bill and Ray are signatures on this. We have approximately \$33,000 remaining so we are in good shape. The trip payments are equaling out to the money collected from participants. Reports were provided on the Open House, where we made \$478.15 and the VIP Program, where we have a profit of \$6270 to date, with some money outstanding. Laura filed the 2022 990EZ tax return and copies were provided. This return will be due each year in the fall. No tax is due.

• CSC News.

-There are no new awareness days to date; all the ones the Council has received are posted on their website.

-The **Snowball** is Saturday and we have 14 members going. We are sharing a hospitality room with Meriden and will begin decorating at 4pm. The Carparellis, Wallaces and Brenda will help.

- EPIC/IKON passes. New policy We will not order a pass for anyone until we have their check in hand.
- **VIP passes.** We were not able to purchase any additional passes through the NAVA Club. We have essentially sold out the passes, short of one member who bounced his check

and has not been responsive. The passes are expected to arrive mid-November; if they are not in by Tuesday, Skip will send an email to those who ordered informing them that they will not be available for pickup at the 11/15 meeting. Marty did a great job working on the VIP Program.

- **Open House Wrap Up.** It went very well. All agreed that having the bar area to ourselves made the difference, and people enjoyed the Warren Miller movie on the screen. Next year we need to have someone dedicated to photograph the event. Ray is sending acknowledgements/thank you's to all of the vendors.
- Fly-to Trips 2024. Andorra remains full at 47. CB trip has 42 going, still has room for one male and 1 female. Winter Park has 24 going, the extra seats will be released soon.
- Other Trips 2024. Sugarloaf has 20 members signed up and is still advertised in the Council newsletter. Jay has 39 people going, including several families with children. Sunday River has 16, and needs 5 more. Skip will put out an email alerting people to the 12/1 deadline to sign up for Sunday River. Tremblant has 36. Bromley has 18, we are likely to get our 30 target. The Board discussed whether we should continue to use a tour operator for drive-to trips, when we can often get the same or better prices. The consensus was no.
- Social Media/Website. No issues were reported other than the previously mentioned glitch in renewals. Skip asked that we look at providing a way for members to make trip payments on-line as some clubs do. This could also be used for membership. Alter discussion, Ray asked Bill to check with M&T bank to see what our options might be, and the cost. Patti will also ask the company she uses for her practice.
- New Business. Skip and Karen went to the Boston Snowsports expo and reported that it was a good event. CB Sports has rebounded and is again producing skiwear, with the same designs.

A motion was made and approved, and the meeting was adjourned at 8:16 pm.

At the conclusion of the meeting, the 2025 Fly-to Trip Committee (Ray, Patti, Skip, Karen) met to review the proposals submitted by Alphorn for 2025 trips to the Dolomites, Mammoth, Jackson Hole and Park City.

Respectfully submitted, Karen Duffy Wallace, Secretary